

## Michael I. Kaplan

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## Contact Information

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## CAPABILITY STATEMENT

### Relevant Industry Competencies

NICE Cybersecurity Workforce Framework • Training and Certification • Course Material Development  
Train-the-Trainer Instruction • IT Risk Management and Audit • IT Disaster Recovery and Response

### Current Employment

#### Phase2 Advantage

Savannah, Georgia 06/2014 – Present

#### Director of Operations

I am the Director of Operations for Phase2 Advantage, a Corporate Information Security Consultant, and a certified Cyber Security Instructor with over 20 years of experience in the security industry. My responsibilities include the oversight of daily operational activities, consulting services, finances and record management, client contracts and quotes, training and certification programs, marketing and web development, and course material development for new training programs.

### Recent Accomplishments

- The creation and operation of a cyber security [training facility](#) that provides more than 20 certification courses to Department of Defense, Federal Agency, Corporate, and Academic personnel.
- The development of textbooks, workbooks, and student assessments for [seven cyber security training programs](#) approved by the US Department of Homeland Security's National Initiative for Cybersecurity Careers and Studies (NICCS).
- The launching of four Cyber Security Training Centers for government organizations, to include the training and certification for over 20 instructors operating at those centers.
- The development of a training program for the US Navy's Reintegration Program in Norfolk, VA which included textbooks, workbooks, student assessments, and instructor support materials.
- The authoring of *The Prior-Service Entrepreneur*, an Amazon Bestselling textbook currently utilized in the undergraduate and graduate programs of more than 30 universities in six countries.

### Relevant Industry Certifications

[\(CLICK TO VIEW EXPANDED LIST\)](#)

Certified Information Systems Security Manager

Certified Penetration Testing Engineer

Certified Disaster Recovery Engineer

Certified Security Leadership Officer

Certified Vulnerability Assessor

Certified Information Systems Security Auditor

Certified Network Forensics Examiner

Certified Incident Handling Engineer

Certified Digital Forensics Examiner

Certified Cyber Security Instructor

### References and Testimonials

(WRITTEN REFERENCES BY REQUEST)

[Client Testimonials](#)